

NATIONAL COMPETITIVE TENDER



Implemented by:
giz
Deutsche Gesellschaft
für Internationale Zusammenarbeit
Zusammenarbeit GIZ GmbH

REQUEST FOR EXPRESSION OF INTEREST FOR CONSULTANCY SERVICE TO TRAIN SMALL-HOLDER FARMERS IN COMPOST PRODUCTION USING WATERWEED

CONSULTANCY FIRMS REQUIRED

BACKGROUND AND OBJECTIVES

The Waterweed to Value Project is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ) and jointly funded through the developPPP programme together with the Volta River Estates Limited. The initiative seeks to promote sustainable agricultural practices, improve livelihoods, and contribute to environmental restoration through innovative and climate-smart solutions.

Ghana's agricultural sector remains highly dependent on imported chemical fertilizers, while local organic fertilizer production remains limited. Rising fertilizer costs, soil degradation, declining water retention capacity, and increasing greenhouse gas emissions continue to affect agricultural productivity. At the same time, invasive waterweeds such as water hyacinth have become a major environmental challenge within the Volta Basin, affecting aquatic ecosystems, transportation, fisheries, and public health.

The Waterweed to Value Initiative addresses these challenges by transforming invasive waterweed into organic compost. Through the establishment of composting and training hubs, the project promotes sustainable agriculture, supports circular economy development, and contributes to the ecological restoration of affected water bodies.

Background of the Assignment

To promote sustainable agricultural production and enhance the adoption of organic soil fertility management practices, a comprehensive training manual on compost production using waterweed has been developed. The project seeks the services of a qualified national consultancy firm to deliver practical and technical training to smallholder farmers and support the establishment of demonstration composting sites.

The assignment aims to strengthen farmers' capacities in compost production and utilization while encouraging the adoption of environmentally sustainable farming practices.

Objective

The overall objective of the assignment is to build the capacity of at least 250 smallholder farmers to produce and utilize high-quality compost using waterweed as a key raw material for sustainable agriculture in the Asuogyaman District of the Eastern Region and the Northern Region.

Specifically, the assignment will:

- i. Strengthen participants' understanding of composting and co-composting principles.
- ii. Build farmers' capacity to identify and utilize green (nitrogen-rich) and brown (carbon-rich) composting materials.
- iii. Enhance skills in site selection, compost preparation, and windrow composting techniques.
- iv. Equip participants with practical knowledge to assess compost maturity and quality.
- v. Promote occupational health and safety practices in compost production.
- vi. Establish at least five functional compost demonstration sites.
- vii. Develop a community action plan to support the sustainability of compost production activities.
- viii. Document training activities and lessons learned through comprehensive reporting.

Tasks to be Performed

The national consultancy firm will be responsible for performing the requested services as outlined in the Terms of Reference (ToR) to achieve the above objectives.

The consultant shall:

- Deliver technical training modules on compost biology, material classification, site preparation, windrow composting techniques, compost maturity assessment, and occupational health and safety.
- Facilitate practical demonstrations and hands-on compost production exercises.
- Establish and support at least five compost demonstration sites.
- Conduct participant monitoring and evaluation activities, including pre- and post-training assessments.
- Prepare and submit all required reports, attendance records, photographs (with consent), evaluation results, and community action plans.

Personnel Concept

We seek the expertise of a national consultancy firm with demonstrated experience in agricultural extension, organic farming, compost production, and sustainable agriculture.

The consulting team shall comprise:

- One Team Leader with a minimum of ten years of professional experience in compost production, sustainable agriculture, and training delivery.
- A pool of two to three qualified experts with demonstrated experience in waste management, compost production, training facilitation, monitoring and evaluation, and community engagement.

The consulting firm should possess:

- At least ten years of experience in agricultural training or organic farming.
- Proven expertise in compost production and sustainable agriculture.
- Experience working with rural communities and development projects.
- Strong participatory training and facilitation skills.
- Familiarity with Ghanaian agricultural systems.

Duration

The assignment is anticipated to run from **August 2026 to July 2027**.

How to apply

a. Commercial Qualification

Please send the following documents:

- Official letter expressing interest (LoI)
- Company profile
- Tax Clearance Certificate
- Business Registration Certificate
- Declaration of Business Ownership by General Manager (Inclusion of Form A for Sole Proprietorship or Form 3 for Limited Liability)
- VAT Registration Certificate
- SSNIT Clearance Certificate
- other relevant supporting documents

b. Technical Proposal & CV/portfolio of the consultants (indicating the relevant experience and qualifications (Two (2) Copies)

c. Financial Proposal (Two (2) Copies)

PLEASE NOTE: THE CURRENCY OF YOUR OFFER SHOULD BE IN GHANA CEDIS

ALL PROSPECTIVE BIDDERS ARE REQUIRED TO PERFORM THEIR TAX OBLIGATIONS IN GHANA.

NOTE: Kindly Visit the link below for Terms of Reference and other documents to be used in preparing your Technical and Financial Proposals

<https://www.giz.de/en/regions/africa/ghana/tenders>

The (a. Expression of Interest (EoI) + various legal/administrative documents), as well as (b. Technical + CV and (c. Financial Proposals) mentioned above should be sealed in three (3) separate envelopes and enclosed in one bigger envelop, marked as "Expression of Interest for 7000013412 / G-012232-409 "Train Small-Holder Farmers in Compost Production."

The three sealed envelopes should be sent to the following address:

The Procurement Unit
GIZ Ghana
No. 7 Volta Street, Airport Residential Area, Accra
P.O. Box KA 9698,
Accra

To All Bidders:

- Bids must be submitted at the **GIZ Ghana Country Office Reception**.
- The deadline for submission is **02.07.2026 until 11:59 PM**.
- Documents should be submitted as early as possible before the deadline.
- Should the reception be closed, documents might exceptionally be dropped off at the guard's booth.
- The guards need to be told by the person submitting the documents that they are submitting tender documents.
- Always send a receipt with your documents stating the number of the tender.
- This receipt will be signed by the receptionist or a guard (in case of exceptional drop off at the guard's booth) to provide the bidder with proof of delivery / submission.

"Please note that participating in a tendering process of GIZ is free of charge for bidders."

At no phase of the process is the bidder required to make any payment to GIZ or to one of its employees.

Kindly Note by sending in your offer, you are agreeing to the GIZ General Terms and giving us the consent to process your company data.

ONLY SHORTLISTED FIRMS WILL BE CONTACTED